

# Phlebotomy Technician

## INDUSTRY FACTS



### What does a phlebotomy technician do?

Here's what a typical day in your new life as a certified phlebotomy tech will probably include:

- Drawing blood from patients and donors for tests, transfusions, donations, or research.
- Calming people and perfecting the talent of inflicting more kindness and compassion than pain.
- Verifying patient and donor identity to ensure proper labeling of drawn samples.
- Labeling blood samples for testing and processing.
- Entering patient information into the facility's computer system.
- Assembling and maintaining medical instruments, like needles, test tubes, and vials.

### Where do they work?

Certified phlebotomy technicians are needed in almost every type of healthcare facility coast to coast. Phlebotomists are employed in hospitals, doctors' offices, urgent care centers, diagnostic laboratories, blood donor centers, and home health agencies, among other job options.\*



### How much do they earn?

Of course, salaries vary by employer, geographic location, and experience. But the Bureau of Labor Statistics puts the median annual wage for phlebotomy technicians at \$43,660.\* Further specializing and certifying in additional medical areas will increase your value to employers and improve your income opportunities.

### How's the job outlook?

Becoming a certified phlebotomy technician is a great career choice. Tons of opportunity exists right now nationwide. The Bureau of Labor Statistics estimates that the demand for phlebotomists will increase 8% in the next 10 years.\*

\*Bureau of Labor Statistics, U.S. Department of Labor. "Phlebotomist" Occupational Outlook Handbook. Accessed April 22, 2025.

Statements found in the United States Department of Labor Occupational Outlook Handbook are not a guarantee of any post-graduation salary, in part because the data used to create the Occupational Outlook Handbook includes workers from differing educational backgrounds, levels of experience, and geographic areas of the country.

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## PROGRAM DETAILS

### Prepare for a Better Job

Train affordably without sacrificing quality. This program's comprehensive training was developed by industry professionals with years of experience – specifically designed to help you prepare for the Certified Phlebotomy Technician (CPT) certification exam.

### Learn Your Way

With online training, you can absorb more knowledge and learn more skills—fast.

- Study on a schedule that fits your life
- Progress at a pace that matches your learning style
- Adjust the time and effort you devote to your coursework each day

### Receive Coaching and Guidance

When you train with CareerStep, we back you every step of the way—from sign-up through course completion.

- Learner support
- Technical support
- Career support

### Get Certified

We'll prepare you to take nationally recognized exams so you can explore greater opportunities in your area.

- Certified Phlebotomy Technician (CPT)

### Program Outline

Course
Program Orientation
HealthCare Foundational Knowledge and Basic Science
Anatomy and Physiology Essentials
General Patient Care
Infection Control
Externship Readiness Skills
Testing and Laboratory Procedures
Patient Care Coordination and Education
Communication and Customer Service in the Healthcare Office
Phlebotomy
Venipuncture Labs
Medical Laws and Ethics
Career Success in Healthcare
Phlebotomy Final Exam
Fundamentals of HIPAA
Applying for Your Required Externship
Clinical Externship*
Program Completion

**\*CareerStep does not guarantee externships.**

A learner's placement in and completion of an externship is solely the learner's responsibility and may be subject to additional requirements, such as a background check and successful completion of a CareerStep course. This is particularly important for learners seeking to complete their externship in Alabama, District of Columbia, Indiana, Louisiana, Minnesota, Nebraska, Nevada, Pennsylvania, Tennessee, Texas, Washington, and Wyoming. Please note that CareerStep will not sign agreements with sites in the above-referenced states or provide evidence of insurance to those sites.